

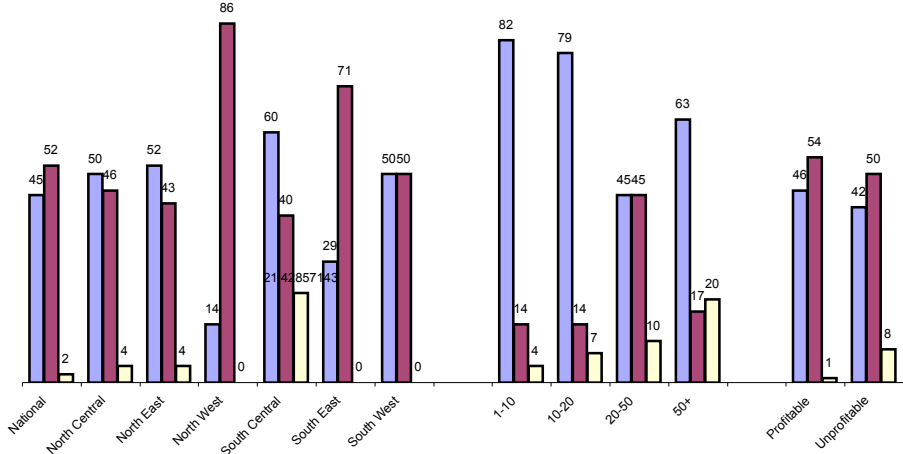
PRINTSTAFF SURVEY 2006 Q2

RESPONSE SUMMARY
PROFITABILITY
RESPONDENT PROFILE
CONCERNS

PRINTSTAFF SURVEY 2006 Q2 RESPONSE SUMMARY

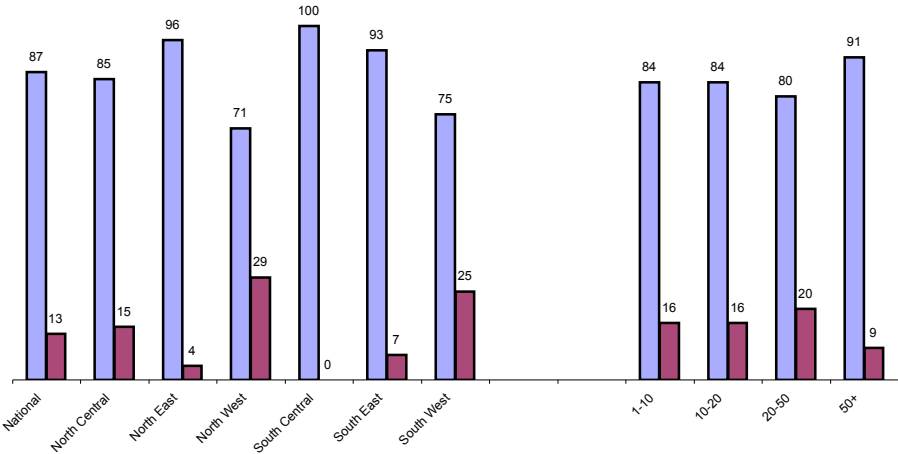
Is Your Company ____ ?

Hiring Staying the same Laying Off



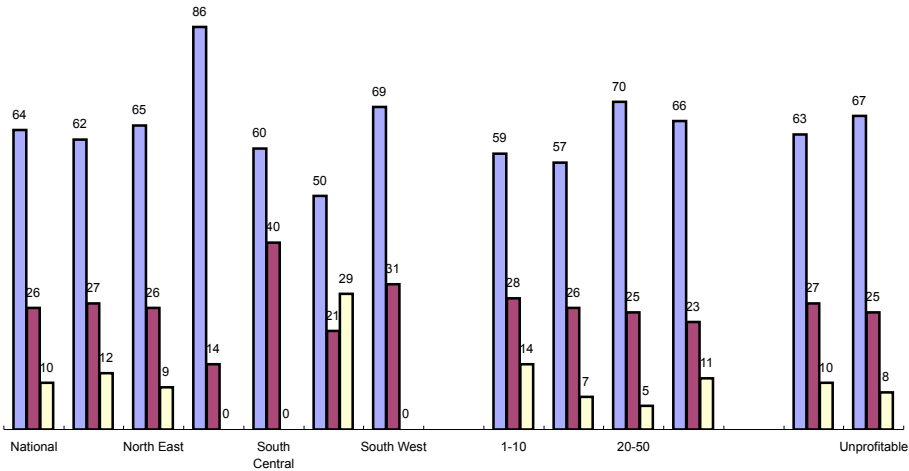
Did your company have a profitable 1st quarter 2006?

Yes No



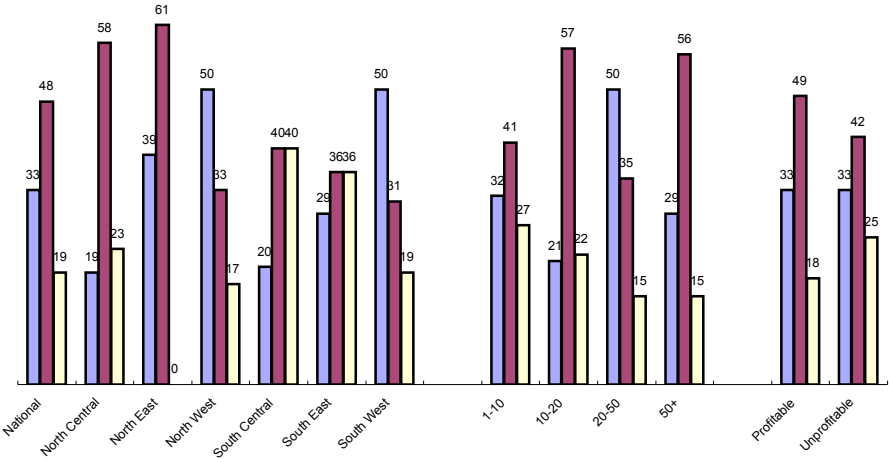
Do you expect your sales to ____ during the second quarter of 2006?

Increase Stay the same Decrease



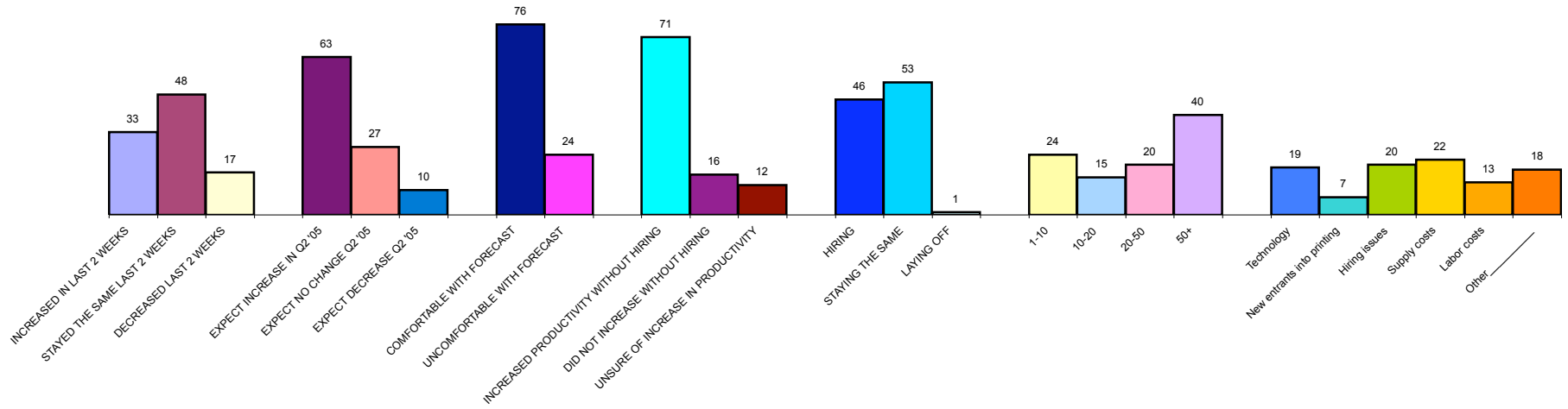
Has business ____ in the last 2 weeks?

INCREASED STAYED THE SAME DECREASED

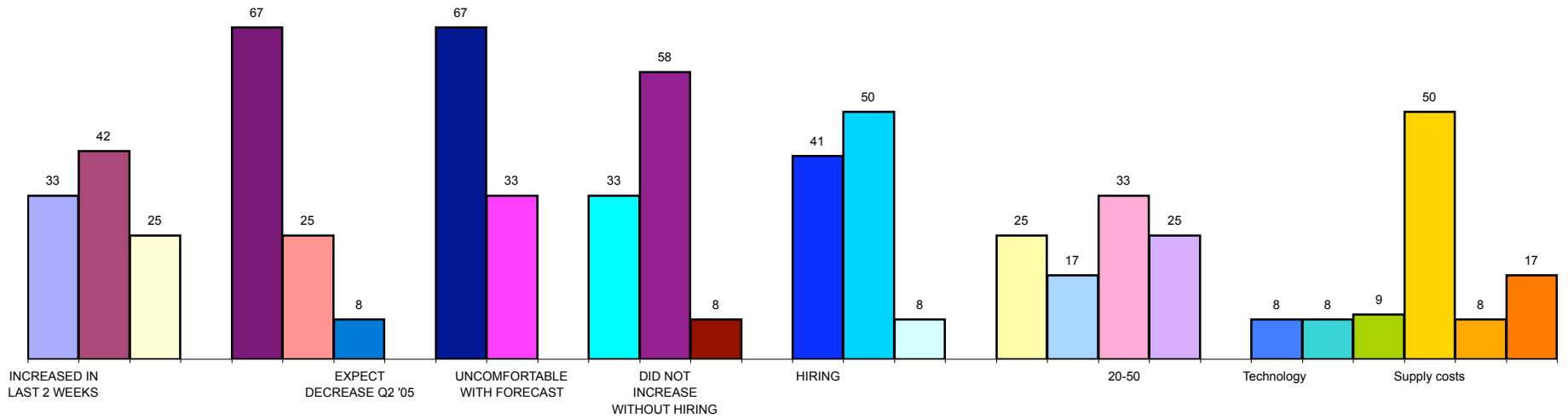


PRINTSTAFF SURVEY 2006 Q1 **PROFITABILITY**

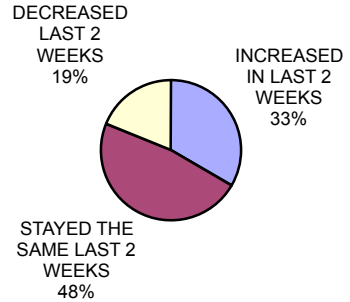
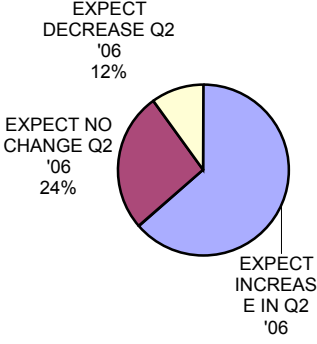
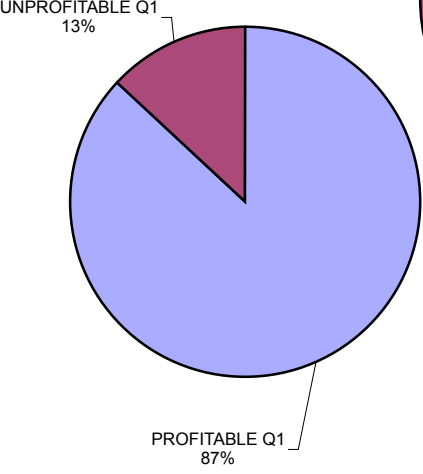
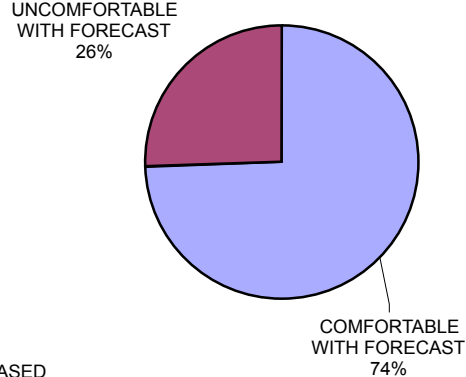
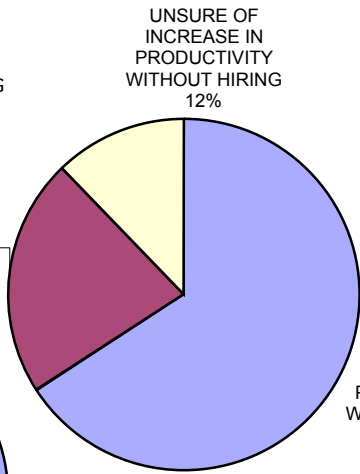
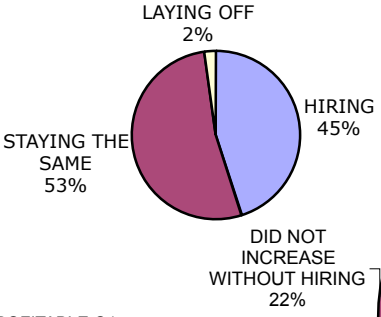
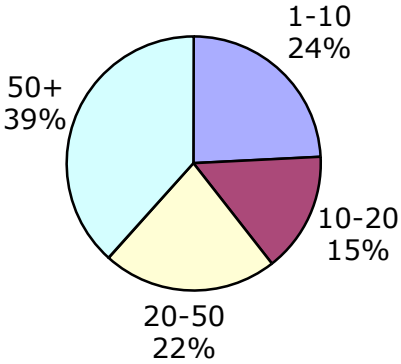
Profitable 1st Quarter
87% of respondents



Unprofitable 1st Quarter
13% of respondents



PRINTSTAFF SURVEY 2006 Q1 RESPONDENT PROFILE



2005-2006 TRENDS

	Q3 percentage	Q4 percentage	Q1 percentage	CHANGE
PROFITABILITY PREVIOUS QTR				
Profitable	82	86	87	1
Unprofitable	18	14	13	-1
BUSINESS 2 WEEKS BEFORE SURVEY				
Increased	48	49	33	-16
Same	39	26	48	22
Decreased	13	25	19	-6
SALES EXPECTATIONS NEXT QTR				
Increase	61	64	64	0
Same	31	24	26	2
Decrease	8	12	10	-2
CURRENTLY				
Hiring	52	36	66	30
Same	46	59	22	-37
Laying off	2	12	12	0

PRINTSTAFF SURVEY 2006 Q1 CONCERNS

What are the biggest concerns facing your business?

Technology New entrants into printing Hiring issues Supply costs Labor costs Other

