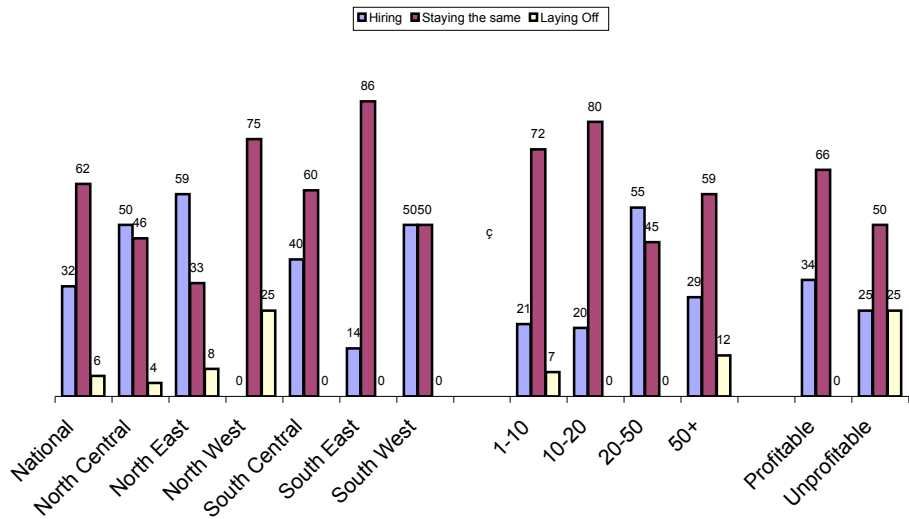


# **SEMPER SURVEY 2006 Q3**

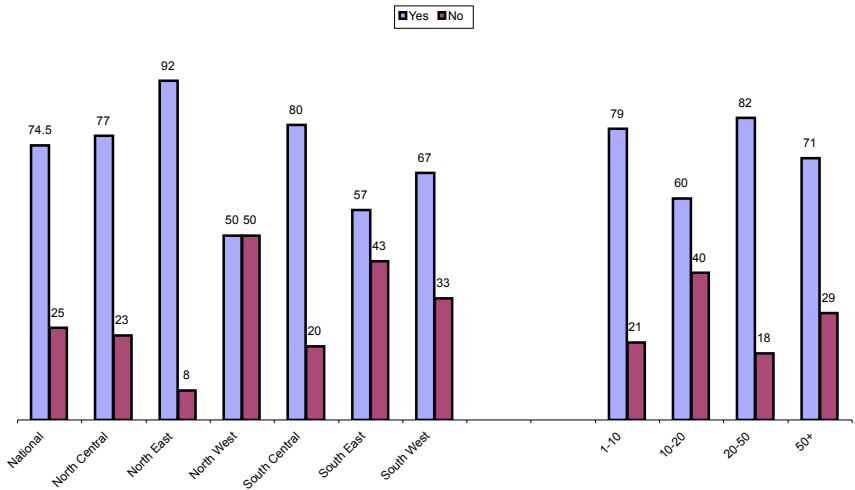
RESPONSE SUMMARY  
PROFITABILITY  
RESPONDENT PROFILE  
CONCERNS

# SEMPER SURVEY 2006 Q3 RESPONSE SUMMARY

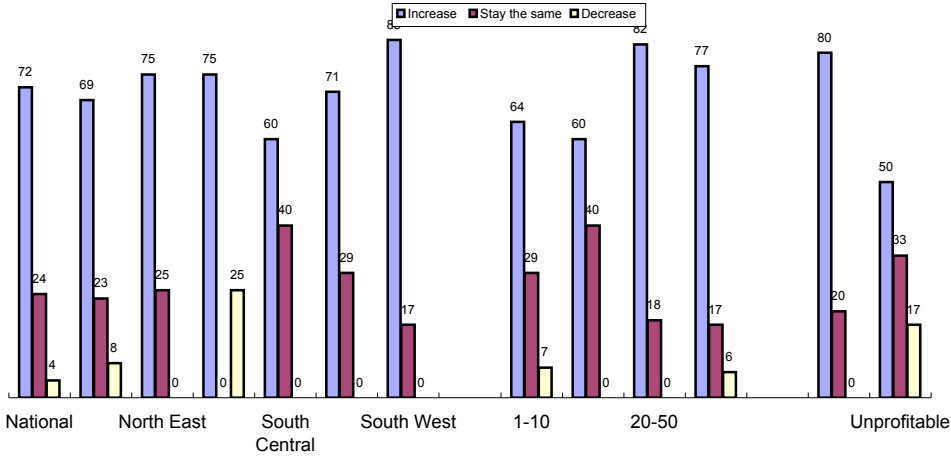
Is Your Company \_\_\_\_ ?



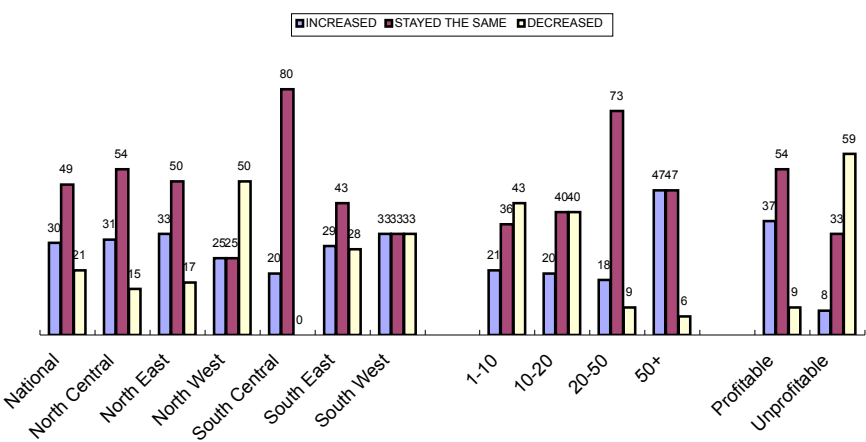
Did your company have a profitable 2nd quarter 2006?



Do you expect your sales to \_\_\_\_ during the third quarter of 2006?

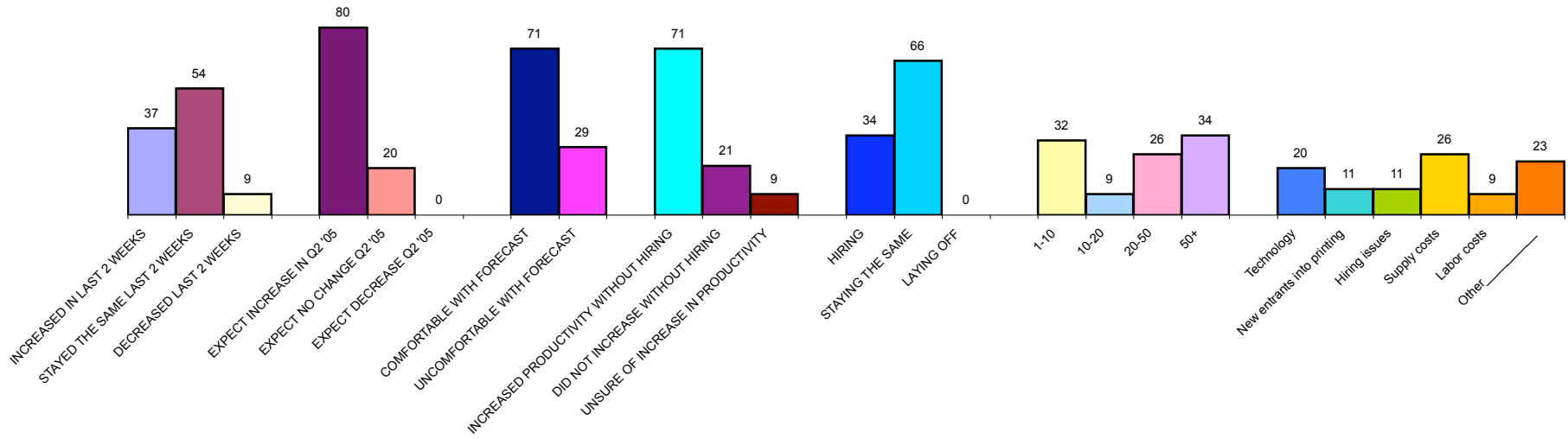


Has business \_\_\_\_ in the last 2 weeks?

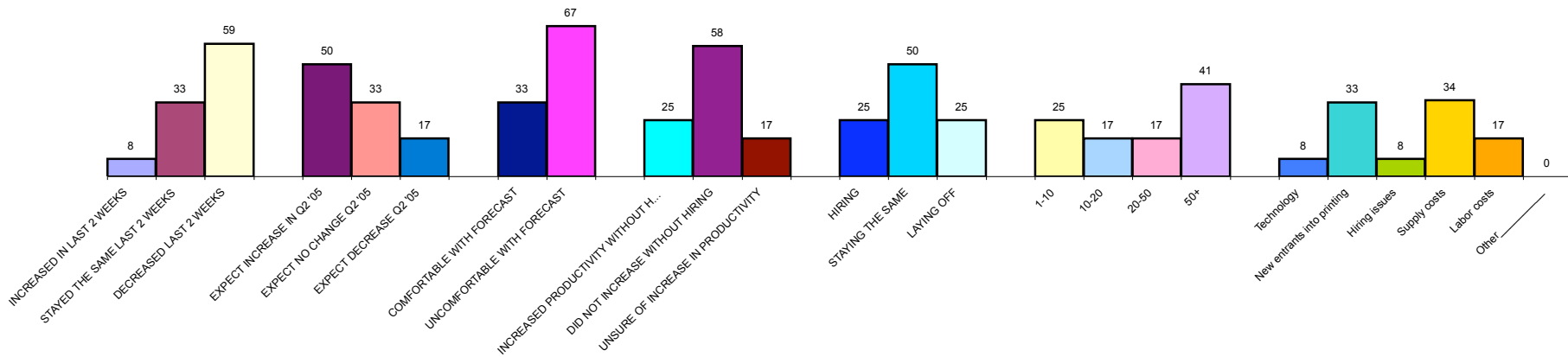


# SEMPER SURVEY 2006 Q3 **PROFITABILITY**

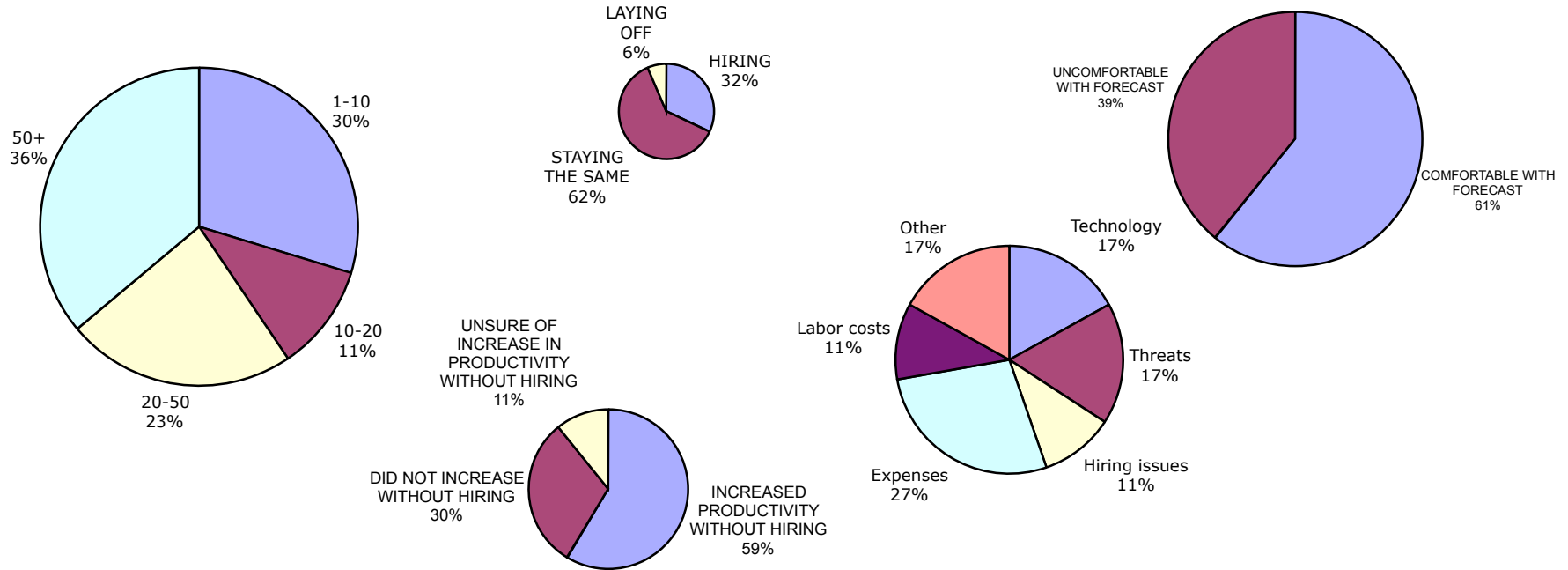
## Profitable 2nd Quarter 75% of respondents



## Unprofitable 2nd Quarter 25% of respondents



# SEMPER SURVEY 2006 Q3 RESPONDENT PROFILE



## 2005-2006 TRENDS

	Q4 percentage	Q1 percentage	Q2 percentage	CHANGE
<b>PROFITABILITY PREVIOUS QTR</b>				
Profitable	86	87	75	-12
Unprofitable	14	13	25	12
<b>BUSINESS 2 WEEKS BEFORE SURVEY</b>				
Increased	49	33	30	-3
Same	26	48	49	1
Decreased	25	19	21	2
<b>SALES EXPECTATIONS NEXT QTR</b>				
Increase	64	64	72	8
Same	24	26	24	-2
Decrease	12	10	4	-6
<b>CURRENTLY</b>				
Hiring	36	66	32	-34
Same	59	22	62	40
Laying off	12	12	6	-6

# SEMPER SURVEY 2006 Q3 CONCERNS

What are the biggest concerns facing your business?

