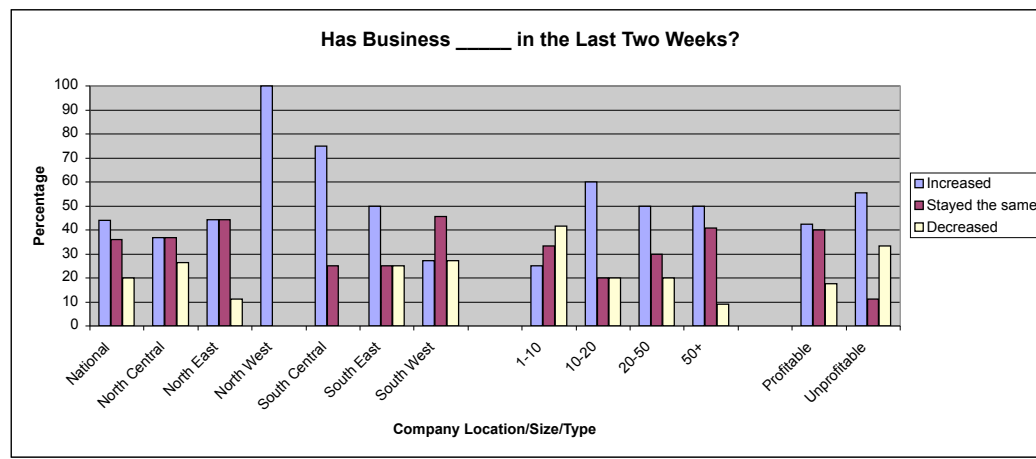
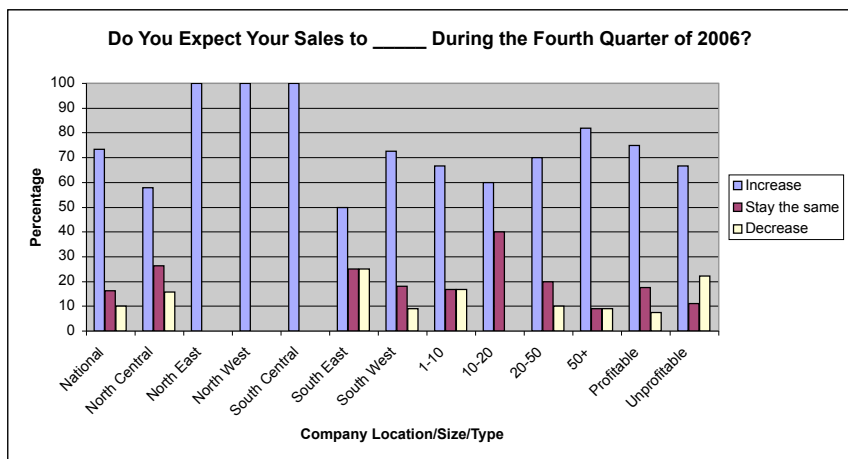
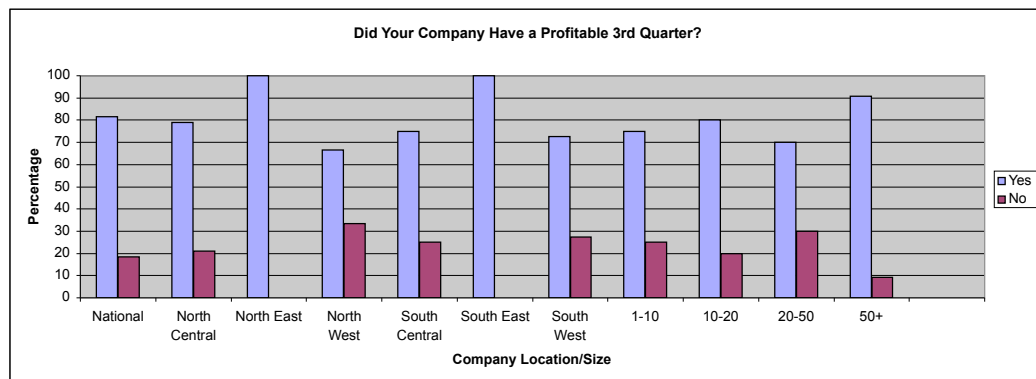
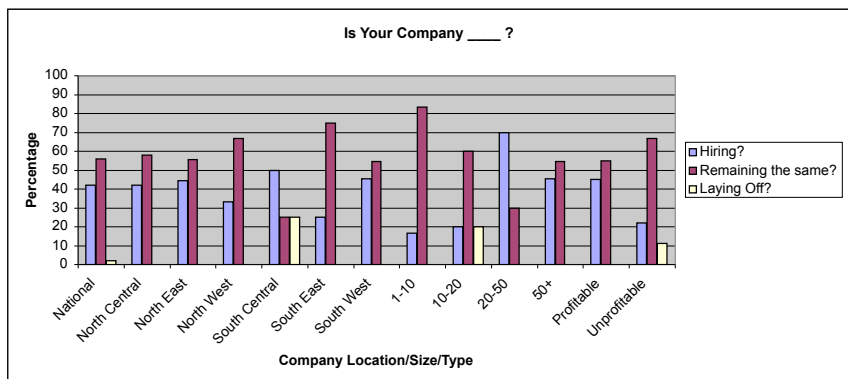


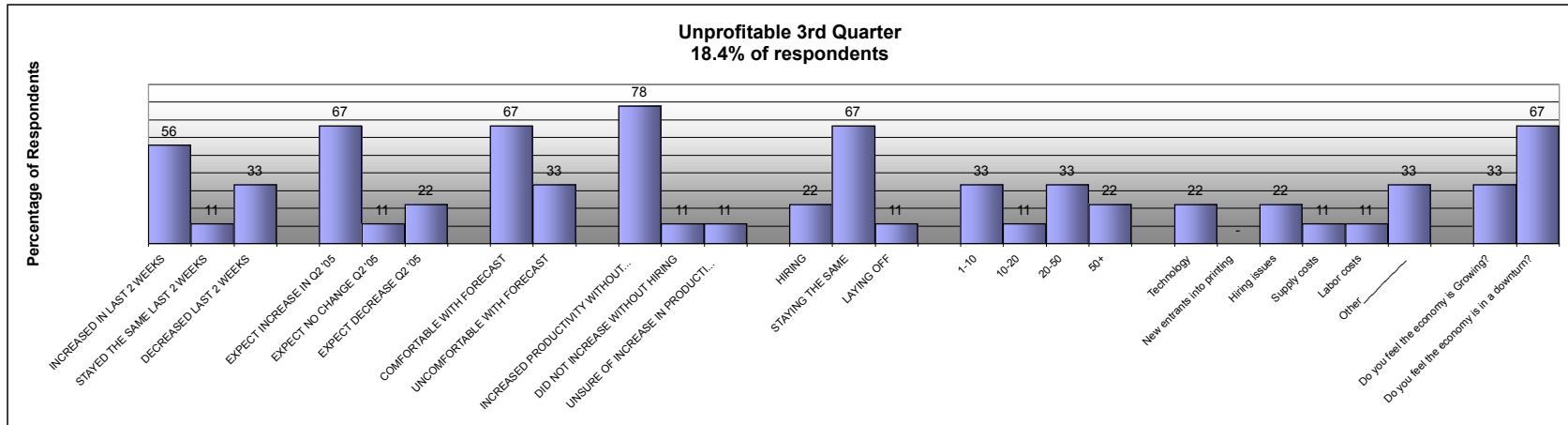
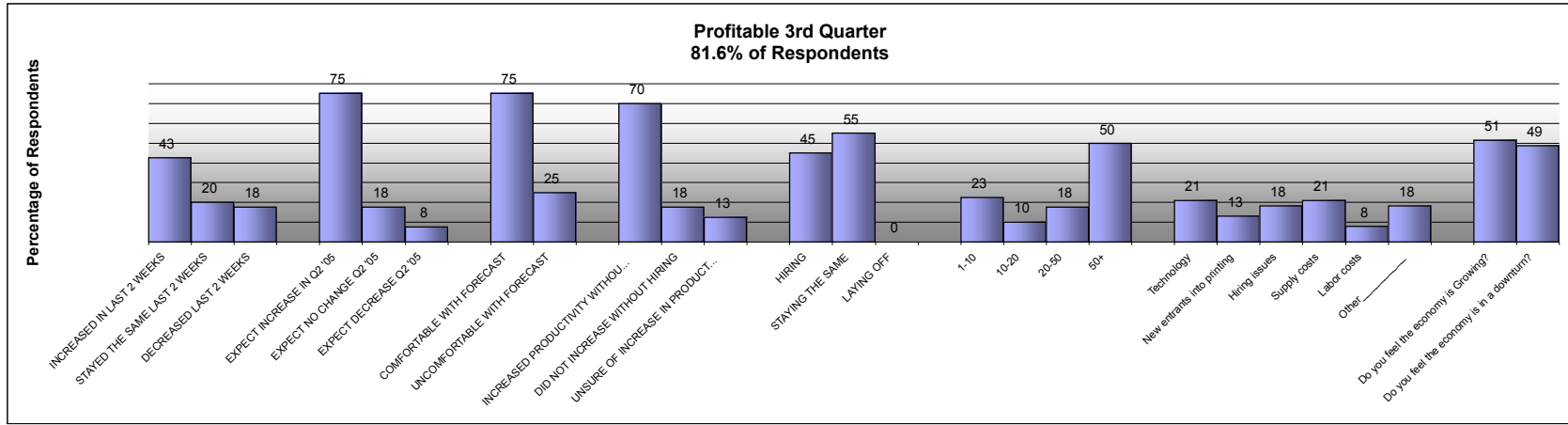
# **SEMPER LLC SURVEY 2006 Q4**

RESPONSE SUMMARY  
PROFITABILITY  
RESPONDENT PROFILE  
CONCERNS

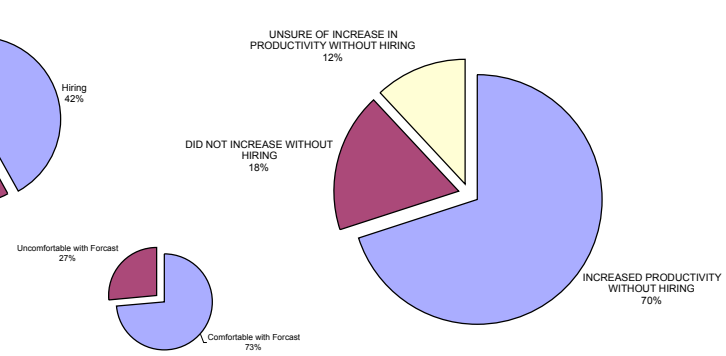
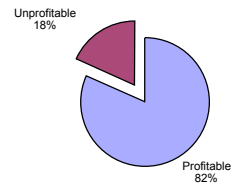
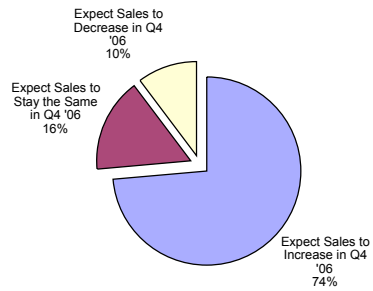
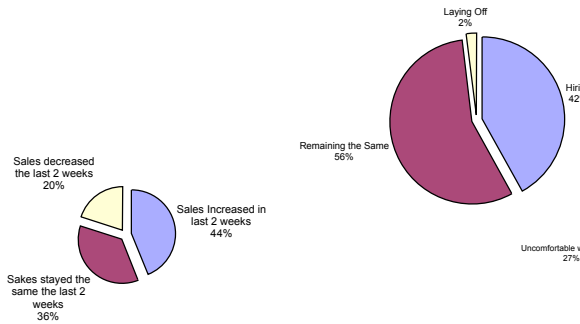
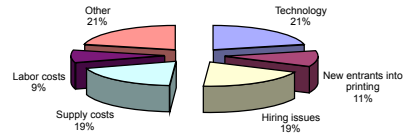
## SEMPER SURVEY 2006 Q3 RESPONSE SUMMARY



## SEMPER SURVEY 2006 Q3 PROFITABILITY



## SEMPER SURVEY 2006 Q3 RESPONDENT PROFILE

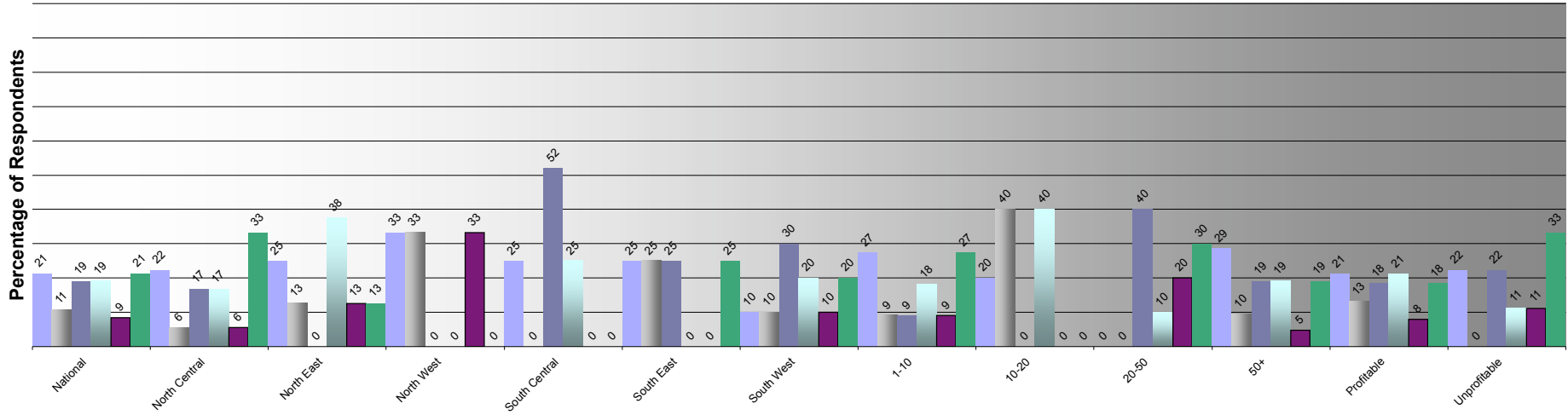


2005 - 2006 TRENDS				
	Q1 percentage	Q2 percentage	Q3 percentage	CHANGE
<b>PREVIOUS QTR</b>				
Profitable	87	75	82	7
Unprofitable	13	25	18	-7
<b>BUSINESS 2 WEEKS BEFORE SURVEY</b>				
Increased	33	30	44	14
Same	48	49	36	-13
Decreased	19	21	20	-1
<b>SALES EXPECTATIONS NEXT QTR</b>				
Increase	64	72	74	2
Same	26	24	16	-8
Decrease	10	4	10	6
<b>CURRENTLY</b>				
Hiring	66	32	42	10
Same	22	62	56	-6
Laying off	12	6	2	-4

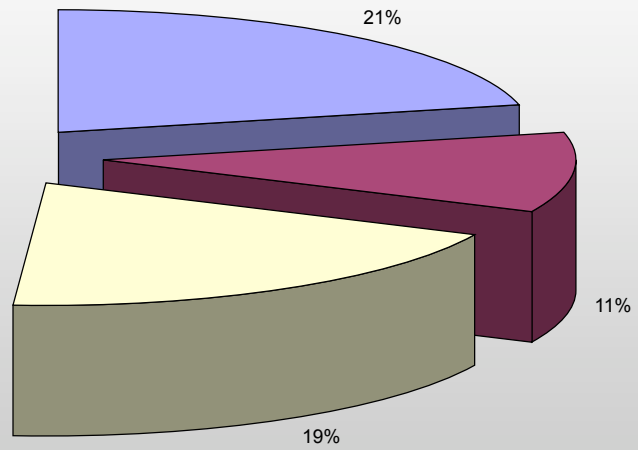
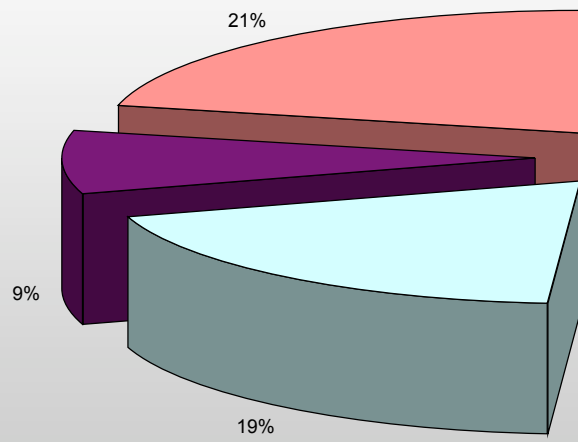
# SEMPER SURVEY 2006 Q3 RESPONDENT PROFILE

## What are the biggest concerns facing your business?

Technology    New entrants into printing    Hiring issues    Supply costs    Labor costs    Other



# National Concerns



- Technology
- New entrants into printing
- Hiring issues
- Supply costs
- Labor costs
- Other